



ROBINSON, MCFADDEN & MOORE, P.C.

COLUMBIA, SOUTH CAROLINA

Bonnie D. Shealy

1901 MAIN STREET, SUITE 1200 POST OFFICE BOX 944

COLUMBIA, SOUTH CAROLINA 29202

PHI (803) 779-8900

FAX (803) 252-0724

April 21, 2009

# VIA ELECTRONIC FILING AND HAND DELIVERY

Mr. Charles Terreni, Chief Clerk of the Commission Public Service Commission of South Carolina Synergy Business Park, Saluda Building 101 Executive Center Drive Columbia, South Carolina 29210

Re: Application of EnTelegent Solutions, Inc.

Docket No. 2009-133-C

Dear Mr. Terreni:

Enclosed for filing please find the Motion of EnTelegent Solutions, Inc. for Protective Treatment of Supplemental Exhibit C to its Application which is being filed under seal as a Trade Secret. Copies of the Motion with Supplemental Exhibit C are being hand delivered to the Commission and the Office of Regulatory Staff under seal. Please stamp the extra copies of the motion provided as proof of filing and return it with our courier.

If you have any questions, please have someone on your staff contact me.

Very truly yours,

ROBINSON, McFADDEN & MOORE, P.C.

Bonnie D. Shealy

/bds Enclosure

cc/enc: Randall Dong, PSC Hearing Examiner (hand delivered)

Shealy Reibold, ORS Staff Attorney (via email & hand delivered)

Carey Roesel (via email) Sharon Thomas (via email) David Gibson (via email)

# BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA Docket No. 2009-133-C

APPLICATION OF ENTELEGENT SOLUTIONS, INC.	)	2	
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## MOTION FOR PROTECTIVE TREATMENT AND BASIS FOR FILING SUPPLEMENTAL EXHIBIT C AS TRADE SECRET

### Introduction

Entelegent Solutions, Inc. ("EnTelegent" or "Applicant"), by its attorneys and pursuant to S.C. Code Ann. § 39-8-10, et seq., and all other applicable rules, statutes and regulations, hereby files this Motion for Protective Treatment ("Motion") in the above-captioned proceeding. By this Motion, the Applicant seeks protective treatment by the South Carolina Public Service Commission ("Commission"), of certain commercially-sensitive financial statements attached as *Supplemental Exhibit C*, filed as Trade Secret to the Application of Entelegent Solutions, Inc. for a Certificate of Public Convenience and Necessity to Provide Facilities Based Local Exchange and Resold Long Distance Telecommunications Services and For Flexible Regulation of its Local Exchange Service and alternative Regulation of its Long Distance Service Offerings ("Application") filed with the commission on March 24, 2009.

In support of this Motion, the Applicant provides the following:

1. The exact legal name, address and telephone number of the Applicant is:

EnTelegent Solutions, Inc.

3800 Arco Corporate Drive, Suite 310

Charlotte, North Carolina 28273

Telephone:

(704) 936-2365

Facsimile:

(866) 295-0471

Toll Free:

(800) 975-7192

Website:

www.entelegent.com

2. Correspondence or communications regarding this Motion should be addressed to:

Bonnie D. Shealy, Esquire

Robinson, McFadden & Moore, P.C.

1901 Main Street, Suite 1200

P.O. Box 944

Columbia, SC, 29202

Tel:

803-779-8900

Fax:

803-252-0724

Email: <u>bshealy@robinsonlaw.com</u>

with a copy to:

Carey Roesel

Consultant

Technologies Management, Inc.

2600 Maitland Center Parkway, Suite 300

Maitland, Florida 32751

Telephone:

407-740-3006

Facsimile:

407-740-0613

#### I. **Description of Confidential Information.**

3. The Application requires EnTelegent to disclose evidence of financial fitness through the submission of documentation of its financial resources and ability to provide the requested service. In conformity with this requirement, the Applicant submits copies of its financial statements. These documents contain highly confidential and strictly proprietary information, the public disclosure of which may result in direct, immediate and substantial harm to the competitive position of the Applicant in South Carolina and elsewhere. Since filing the Application EnTelegent has hired a Corporate Controller who revised its financial statements and who moved the company from an accrual basis accounting system to a cash basis accounting system. The revised financial statements reflect this change and are for the period January through March 31, 2009.

### II. Grounds for Claim of Confidentiality.

- 4. EnTelegent is presently immune from a legal obligation to prepare or submit projected financial statements, or any other financial information, to any public entity. As such, the financial statements attached as *Supplemental Exhibit C* to the Application are not readily available to persons external to EnTelegent.
- 5. Because the financial statements submitted by EnTelegent in support of the Application contain confidential and commercially-sensitive information from which its competitors may derive economic value, EnTelegent seeks to protect such material from public disclosure. EnTelegent derives independent economic value from the fact that significant, detailed and proprietary information regarding its financial structure and current financing activities is unknown to its competitors. As such, the Company's financial statements are a "trade secret" as that term is used in South Carolina Trade Secrets Act. S.C. Code Section 39-8-20(5). Given this fact, the disclosure of this information could provide existing and potential competitors, including interexchange carriers ("IXCs") in South Carolina, as well as in other states in which EnTelegent provides or intends to provide telecommunications service, with an unfair and undeserved competitive advantage.
- 6. EnTelegent clarifies herein that its request for protection applies only to the documents attached as *Supplemental Exhibit C* to the Application. EnTelegent is not seeking protection of any type for those reports EnTelegent is required to file with the Office of Regulatory Staff ("ORS") should the relief sought in the Application be granted: the Annual Report Form, Gross Receipts Report, and Universal Service Fund Worksheet.

**CONCLUSION** 

7. The financial information included in support of EnTelegent's Application, for

which Confidential Treatment is sought, is both proprietary and competitively-sensitive. The

substantial and direct harm that could be caused to EnTelegent as a result of any disclosure is

real and not speculative. Moreover, to date, no other jurisdiction or governmental agency has

required EnTelegent to make this information available to the public. For all these reasons, the

projected financial statements attached as Supplemental Exhibit C should be protected from

public disclosure by the Commission.

WHEREFORE, EnTelegent respectfully requests that the South Carolina Public Service

Commission grant this Motion for Protective Treatment with respect to the financial statements

attached as Supplemental Exhibit C to the Application of EnTelegent Solutions, Inc., for a

Certificate of Public Convenience and Necessity to Provide Resold Interexchange

Telecommunications Services throughout the State of South Carolina and for Alternative

Regulation filed under seal as Confidential in this proceeding.

Dated this 21<sup>st</sup> day of April, 2009.

Respectfully submitted,

ROBINSON, MCFADDEN & MOORE, P.C.

Bonnie D. Shealy

1901 Main Street, Suite 1200

Post Office Box 944

Columbia, SC 29202

Telephone: (803) 779-8900

bshealy@robinsonlaw.com

Attorneys for EnTelegent Solutions, Inc.

4

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REGULATION OF ITS LONG DISTANCE )
SERVICE OFFERINGS )



## **CERTIFICATE OF SERVICE**

This is to certify that I, Jena Breedlove, a legal assistant with the law firm of Robinson, McFadden & Moore, P.C., have this day caused to be served upon the person(s) named below the Motion for Protective Treatment of Supplemental Exhibit C in the foregoing matter by having a copy of same hand delivered in an envelope to

Shealy Boland Reibold, Staff Attorney Office of Regulatory Staff 1401 Main Street, Suite 900 Columbia, South Carolina 29201

Dated at Columbia, South Carolina this 21st day of April, 2009.

Jena Breedlove

Jena Breedlove